

To: 6910 - St. Louis ROU (JOHNSOK4), 6710 - Detroit ROU, 6610 - Denver ROU,
6310 - Minneapolis ROU (EUBANKS), 6210 - Chicago ROU, 5810 - Houston ROU (HOWARDC),
5610 - Seattle ROU (SCOTTS), 5410 - S. California ROU (PECKHAK), 5110 - N. California ROU (MORRISL),
5100 - N. California Region, (FLOTTMD), 2910 - Richmond ROU (YOUNGP), 2610 - Dallas ROU,
2300 - S. Florida Region (SMITHJ5), 2210 - Atlanta ROU, 2110 - Winston-Salem ROU,
1810 - Cincinnati ROU (WEBSTES), 1710 - Pittsburgh ROU, 1610 - Buffalo ROU (BRZEZIE),
1310 - Philadelphia ROU (METZG), 1210 - New York ROU (ALVICH), 1110 - Boston ROU (PROVENL)
From: S=Cook; G=Floyd; I=E.; O=msmail; P=rjrt; A=rjrx400; C=us
Posted: 9/24/97 20:36
Opened: 9/25/97 9:23
Subject: ADDITIONAL WINSTON PDI

HERE IS THE ATTACHMENT

THANKS,

FLOYD[[WINALLO2.XLS : 3902 in WINALLO2.XLS]]

CC: 6900 - St. Louis Region (VOREMBL), 6700 - Detroit Region, 6600 - Denver Region,
6300 - Minneapolis Region, (REAUMER), 6200 - Chicago Region, 5800 - Houston Region (MYERSL),
5649 - N. Seattle Region (UNDERDK), 5600 - Seattle Region (UNDERDK), 5400 - S. California Region,
2900 - Richmond (RHYNEJ), 2600 - Dallas Region, 2200 - Atlanta Region, 2100 - Winston-Salem Region,
1800 - Cincinnati Region (SCHLENN), 1700 - Pittsburgh Region, 1600 - Buffalo Region (BURRELL),
1300 - Philadelphia Region (SWEETD), 1200 - New York Region (SCULLYA),
1100 - Boston Region (KERSHON)
S=Shaw; G=Mike; I=W.; O=msmail; P=rjrt; A=rjrx400; C=us
S=Odom; G=J. Tom; O=msmail; P=rjrt; A=rjrx400; C=us
S=Jennette; G=Winton; O=msmail; P=rjrt; A=rjrx400; C=us
S=Fitzgerald; G=Don; I=P.; O=msmail; P=rjrt; A=rjrx400; C=us
S=Ellegate; G=John; I=J.; O=msmail; P=rjrt; A=rjrx400; C=us

51851 9461

9/25/97

WINSTON PDI REORDER ALLOCATIONS

Description	Stick to Stick Change	Winston Pack Replica	No Buff Floor	NEW		Business Hours	NEW		In-Out	Decal	Door/Window
				Mat	Courier Display	Mat(Decal)	Winston 5x3 " Smoke	Winston 9x3 " Smoke			
SKU	25	5	10				10	10			25
Item #	528140	530135	527573	535853	535862	528212	528215	528221	528203		
Available in GA TX	12-Oct	19-Sep	19-Sep	8-Oct	24-Sep	19-Sep	* 19-Sep	19-Sep	19-Sep		
1 1100 Boston	68	20	93	40	18	37	32	50	25		
2 1200 N York Metro	126	150	61	150	42	15	40	45	125		
3 1300 Philadelphia	79	75	45	95	28	19	29	45	150		
4 1600 Buffalo	78	166	57	113	35	23	31	32	25		
5 1700 Pittsburgh	74	90	71	100	26	15	29	45	25		
6 1800 Cincinnati	75	75	48	95	105	16	39	49	25		
7 2100 Winston-Salem	100	100	75	100	50	25	40	40	75		
8 2200 Atlanta	100	100	75	150	100	25	40	40	75		
9 2300 Florida	100	100	75	350	300	25	40	40	75		
10 2600 Dallas	100	100	75	180	170	25	40	40	75		
11 2900 Richmond	100	100	75	100	50	25	40	40	75		
12 5100 North Calif.	157	155	102	200	80	50	100	43	150		
13 5400 South Calif.	153	120	102	100	70	35	50	42	115		
14 5600 Seattle	40	28	71	12	0	10	10	10	10		
15 5800 Houston	150	100	100	95	100	40	40	50	100		
16 6200 Chicago	100	100	75	100	50	25	40	40	75		
17 6300 Minneapolis	100	100	75	100	50	25	40	40	75		
18 6600 Denver	100	100	75	100	50	25	40	40	75		
19 6700 Detroit	100	100	75	100	50	25	40	40	75		
20 6900 St. Louis	100	100	75	100	50	25	40	40	75		
Totals	2000	1979	1500	2390	1420	510	800	811	1500		

* 50% complete, balance due by 10-3

2946 15815

WINALLO2.XLS